



REPORTER

Inspection News and Views from the American Society of Home Inspectors, Inc.

THE MEMBERSHIP BENEFIT ISSUE

*Learn what ASHI has to offer in this special edition.
Make the most of your membership!*



+ **MANAGING RISK**

What is the ASHI Advantage? p.7

When you can't
catch a break,
we're here
to catch you.

We're more than insurance.
Ask how our services
advocate for home
inspectors like you.



Call 866-916-9419 or visit
inspectorproinsurance.com



Inspector**Pro**
INSURANCE PROGRAM

CONTENTS

Managing Risk

7 **An Umbrella for a Rainy Day**
What is the ASHI advantage?
BY STEPHANIE JAYNES



Membership

10 **All About ASHI**
An overview of the American Society of Home Inspectors

Membership

12 **Committees to Make a Difference**
Serving on a committee is an opportunity to have a voice.

Membership

14 **How to Level Up**
An overview of the levels of ASHI Membership

Membership

17 **Membership Benefits**

Membership

19 **Getting Involved**
Why chapters matter

Membership

20 **Resources List**
The tools and services you need may be a simple call or click away.

Education

24 **Understanding Certification**
What is ASHI Certification?

Education

25 **The ASHI School**
Ancillary classes and education

Education

27 **ASHI Edge**
ASHI's Virtual Learning Platform

Membership

29 **ASHI Events**





OUR MISSION To serve our membership in achieving professional excellence by establishing high standards, providing quality education, and advancing the property inspection industry.

ASHI 2024 National Officers and Board of Directors

OFFICERS

Mark Goodman President

Byrnes Mill, MO | president@ashi.org

Scott Johnson President-Elect

Marietta, GA | scottservicesashi@gmail.com

Kyle Rodgers Secretary

Siloam Springs, AR | kyle@aplus-inspection.com

Vince Tecce Treasurer

Yardley, PA | bioavince@gmail.com

Lisa Alajajian Giroux Immediate Past President

Milford, MA | homequest1@comcast.net

DIRECTORS

Rod Beacham 2023-2025

Kenmore, WA | rod@206inspect.com

Rod Berning 2024-2026

Pickerton, OH | bkhi@sbcglobal.net

Charles Gifford 2023-2025

Jacksonville, FL | amerispec@bellsouth.net

Robert Guyer 2022-2024

Eagle, ID | guyerinspections@icloud.com

Roger Herdt 2023-2025

Florence, SC | herdtworks@msn.com

Harry Morell 2024-2026

St. Charles, MO | harry@allied-inspectors.com

Robert Robinson 2024-2026

Lee's Summit, MO | ATM.HomeInspection@gmail.com

Paul Staron 2022-2024

Scottsdale, AZ | pstaron@cox.net

ASHI STAFF

847.759.2820 | Monday – Friday | 8:00 am CT – 4:30 pm CT

James Thomas

EXECUTIVE DIRECTOR

jamest@ashi.org

Laura Rote

REPORTER EDITOR

editor@ashi.org

MEMBERSHIP SERVICES

Susan Lane

DIRECTOR OF MEMBERSHIP AND CHAPTER RELATIONS

susanl@ashi.org

Michael Krauszowski

MEMBERSHIP ADVANCEMENT AND SERVICES ADMINISTRATOR

michaelk@ashi.org

Rose Stanfa

MEMBERSHIP SERVICE ASSOCIATE

roses@ashi.org

EDUCATION AND EVENTS

Edwin Barrera

DIRECTOR OF EDUCATION AND CURRICULUM DEVELOPMENT

edwinb@ashi.org

Michelle Santiago

THE ASHI SCHOOL EDUCATION MANAGER

michelle@theashischool.com

FINANCIAL SERVICES

Tim Buell

FINANCIAL SERVICES DIRECTOR AND ASHI PRESIDENT 2018

timb@ashi.org

STRATEGIC COMMUNICATIONS AND MARKETING

Paul Curtis

GRAPHIC DESIGNER

paulc@ashi.org

TECHNOLOGY

Rhett Claypool

DIRECTOR OF IT

rhettc@ashi.org

Mercy Achura

CONTINUING EDUCATION COORDINATOR

mercyachura@ashi.org

Sonia Brewer

EDUCATION AND LMS ADMINISTRATOR

soniab@ashi.org

Angela Hall

INSTRUCTIONAL DESIGNER

angelah@ashi.org



PUBLISHER James Thomas

EDITOR Laura Rote

GRAPHIC DESIGNER Paul Curtis

Questions, Comments and Article Submissions

editor@ashi.org

Advertising

communications@ashi.org

AMERICAN SOCIETY OF HOME INSPECTORS, INC.

Regency Towers • 1415 West 22nd St., Tower Floor, Oak Brook, IL 60523

ASHI REPORTER - ISSN 1076-1942 - the official publication of the American Society of Home Inspectors, Inc. (ASHI), Regency Towers • 1415 West 22nd St., Tower Floor, Oak Brook, IL 60523, is published monthly. Periodical postage paid at Des Plaines, IL 60016 and additional mailing offices. POSTMASTER: Send address changes to ASHI Reporter, Regency Towers, 1415 West 22nd St., Tower Floor, Oak Brook, IL 60523.

Copyright ©2024, ASHI. None of the content of this publication may be reproduced, in any manner, without the prior written consent of the publisher. Inclusion of or specific mention of any proprietary product within does not imply endorsement of, nor does exclusion of any proprietary product imply non-endorsement, by the American Society of Home Inspectors, Inc. Opinions or statements of authors and advertisers are solely their own, and do not necessarily represent the opinions or positions of ASHI, its agents or editors.



Welcome to the special member benefits edition of the *ASHI Reporter*!



BY MARK GOODMAN, ACI, ASHI 2024 PRESIDENT, AND JAMES THOMAS, ASHI EXECUTIVE DIRECTOR

Thank you for being a part of this team! We've noticed that members sometimes need help understanding the full value of their membership. That's why we've chosen to dedicate this issue of the *ASHI Reporter* to serving as your ASHI Membership Guide—to provide you with a comprehensive understanding of your ASHI membership.

As we work to foster a stronger, more vibrant community of home inspectors, we are thrilled to present this special edition of the *ASHI Reporter*. This issue is a tribute to the diverse range of benefits ASHI offers—all made possible by professionals like you. Your dedication to excellence, integrity, and continuous learning is the driving force behind our organization's success.

At ASHI, we are more than just a professional association; we are a community. As the landscape of home inspection evolves, we are proud to remain at the forefront of the industry, providing our members with the tools, resources, and support they need to excel. Whether you're just starting in the profession or are a seasoned inspector, ASHI is committed to helping you grow and succeed.

This issue is all about you, our esteemed members, and the extensive benefits of being part of ASHI. From state-of-the-art education and training opportunities to advocacy for our profession, ASHI ensures you have everything you need to deliver top-notch service.

As an ASHI member, you have complete access to an array of valuable services that will not only drive more business to you as an ASHI Inspector but also

help you manage overhead and costs. Many of the numerous programs we offer are about reducing your overhead and saving you money, providing you with financial security and peace of mind.

This year, we have made strategic efforts to increase value, update the SoP, and provide services and value to help members flourish in the changing world of real estate. We have also placed an emphasis on strategic planning.

In addition to outlining these benefits, we are excited to highlight our newly defined vision, mission, and core values that guide everything we do:

Vision: To lead the home inspection industry with integrity, excellence, and professionalism, empowering inspectors through education, advocacy, and community.

Mission: To serve our membership in achieving professional excellence by establishing high standards, providing quality education, and advancing the property inspection industry.

The ASHI Core Values

Integrity: Commitment to honesty, transparency, and ethical practices in all interactions and inspections, ensuring trustworthiness and accountability in the home inspection process.

Excellence: We pursue the highest standards in home inspection services, striving for impeccable quality and continuous improvement in all aspects of our work.

Education: Dedication to initial training, ongoing education, and development for inspectors, enhancing their knowledge and skills to stay at the forefront of the industry.

Professionalism: Maintaining a standard of professionalism that includes not only technical expertise but also ethical conduct, reliability, and respect for all clients and stakeholders.

Community and Advocacy: Fostering a collaborative community and advocating for high ethical standards, quality inspection practices, and consumer rights within the home inspection industry and the wider community.

These values reflect our mission to support you, our members, as you provide critical services to homeowners, buyers, and sellers nationwide.

In this edition, you will also find details about exclusive member discounts, resources, and tools that enhance your business and elevate your services. We hope you take full advantage of everything ASHI offers as part of your membership.

Thank you for your ongoing dedication to professionalism and excellence. Together we will continue elevating the home inspection industry and driving ASHI into a bright and promising future.

Mark Goodman, ASHI 2024 President | James Thomas, Executive Director

ASHI's Standard of Practice and Code of Ethics

Standard of Practice

The ASHI Standard of Practice was an essential tool in defining home inspection as a recognized profession and gaining traction within the real estate market. Refined over the years, the Standard remains an influential document across the industry, and ASHI Members continue to adhere to it today.

The document is divided into specific home systems and details how home inspectors should inspect each component. The ASHI Standard of Practice helps guide the inspector during the home inspection and ensures the client receives a thorough and effective inspection. ASHI encourages everyone involved with the home buying process to review the Standard of Practice to understand the home inspector's role in the process.

Code of Ethics

Integrity, honesty, and objectivity are fundamental principles embodied by this code, which sets forth obligations of ethical conduct for the home inspection profession. ASHI Membership has adopted this code to provide high ethical standards to safeguard the public and the profession.

Inspectors shall comply with this code, shall avoid association with any enterprise whose practices violate this Code, and shall strive to uphold, maintain, and improve the integrity, reputation, and practice of the home inspection profession.

Learn more
at homeinspector.org/Resources

An Umbrella for a Rainy Day

InspectorPro Insurance with the ASHI Advantage

BY STEPHANIE JAYNES, MARKETING DIRECTOR AT INSPECTORPRO INSURANCE

In the nearly 20 years InspectorPro has been handling claims, we've gathered that more than 80% of them are meritless or exaggerated.

While there's always something to learn and do better, inspectors frequently get blamed for defects they *didn't* and *couldn't* identify, either due to concealment, inaccessibility, or other barriers.

So what's an ASHI inspector to do? One option is to turn to InspectorPro Insurance with the ASHI Advantage.

What is the ASHI Advantage?

In 2020, ASHI and InspectorPro developed the ASHI Advantage—a home inspector insurance program exclusive to ASHI members with coverage benefits not otherwise available in the marketplace. Since its launch the program has helped ASHI inspectors across the nation receive better coverage for less cash.

Let's explore four of the ways the ASHI Advantage is helping your peers—and how it can help you.



Stephanie Jaynes is the Marketing Director for InspectorPro Insurance, which offers ASHI members exclusive benefits through its program: InspectorPro with the ASHI Advantage. Through risk management articles in the ASHI Reporter and on the InspectorPro website, InspectorPro helps inspectors protect their livelihood and avoid unnecessary risk. Get peace of mind and better protection with InspectorPro's pre-claims assistance and straightforward coverage. Learn more at inspectorproinsurance.com/ashi-advantage.

1 The New Inspector

With the ASHI Advantage, purchasing insurance as a brand-new home inspector is more affordable and approachable.

New home inspectors are eligible to receive \$250 off their first year. Additionally, our brokers walk new inspectors through purchasing insurance for the first time so they feel confident and understand what they're buying.

"I am a new home inspector, and InspectorPro helped me throughout the entire process of getting insured. My broker was willing to give me six different quotes, which was more work for her. She was willing to talk through different items with me and explain things to me when I was unsure," said ASHI inspector Andrew Reynolds of Reynolds Home Inspections.

But financial savings and quality service aren't just reserved for home inspectors in their first year. All ASHI members receive a premium credit and unparalleled support each year.

2 The Growing Inspector

Imagine watching people steal equipment from your inspection vehicle in real time. That's how one ASHI inspector discovered that his equipment had been stolen—including his \$7,000 sewer scope camera.

Inspection tools are expensive. When they get damaged, lost, or stolen, it can take a toll on your business—especially if they cost you inspections. Thankfully, the ASHI inspector in this story had equipment coverage, or inland marine insurance.

When you purchase \$10,000 in equipment coverage with the ASHI Advantage, we'll automatically double your limits of liability to \$20,000 at no extra charge. That means you can protect more of your tools without paying an additional premium.

3 The Retiring Inspector

Earlier this year, we got a phone call from an ASHI inspector who had cancer and was shutting down his business.

We expressed our condolences and transitioned his coverage to a "tail" policy, which provides coverage

for past inspections after retirement. Our team continued to stay in touch as his illness progressed, sending comfort items to his home and expressing sadness when he passed away.

It's tough to consider leaving the business due to retirement, disability, or death. But just as claims can come unexpectedly, so can career changes and health challenges.

With the ASHI Advantage, you're eligible for five free years of post-retirement coverage if:

1. You're insured with InspectorPro for three or more consecutive policy periods (36 months).
2. You write to us no later than 60 days after your policy's expiration or cancellation that you want tail coverage.
3. You're not subject to any disciplinary proceedings regarding your inspection services.

This benefit also applies if a member becomes disabled or passes away.

Knowing you have insurance coverage not just while you're inspecting but also after can give you and your family additional peace of mind.

4 The Maximizing Inspector

If you're a maximizer, it isn't enough for InspectorPro to give you the coverage your state requires and move on. You want more.

As it happens, more is exactly what we do. Here's how our insurance stands a cut above the rest.

We've got expertise.

Before switching to us, one home inspector carried

Opinions or statements of authors are solely their own and do not necessarily represent the opinions or positions of ASHI, its agents, or editors. Always check with your local governmental agency and independently verify for accuracy, completeness, and reliability.



insurance with a large provider that also covered his home and auto. The broker couldn't answer most of his insurance questions. When he faced a claim, the inspector's policy didn't even cover all his inspection services. The inspector felt like he wasted money on insurance that didn't meet his needs.

This inspector called us for a quote and immediately noticed a difference. Whether he was speaking to a broker or an account manager, they understood his field. They knew about his state's insurance requirements. They recommended options based on his risk tolerance and business goals. Best of all, our knowledge gave him confidence.

He made the switch.

Our pre-claims assistance squashes claims.

Lots of insurance providers say they offer pre-claims assistance. But what comes with that service? How often can you use it? And does it actually work?

Here at InspectorPro, our pre-claims assistance helps you respond to upset clients to prevent claims, or demands for money. Our pre-claims team will collaborate with you to pinpoint solutions for de-escalation, then provide you tools for shutting down the complaint. They'll even give you tips and resources to prevent future criticisms from that same client.

This assistance comes with most of our insurance policies at no additional cost. And using it does not affect your premium at renewal. Plus, it successfully stifles 85% of complaints before they turn into claims.

"Pre-claims assistance makes me feel a lot more comfortable getting issues solved or, better yet, making them go away," said Scott Frey of PRC-Home Inspections.

Our pre-inspection agreements are proven to succeed.

Your pre-inspection agreement is your first line of defense against claims. But does your current contract have what it needs to effectively defend you?

In 2022, we released our model pre-inspection agreements. Built on nearly two decades of experience defending inspectors, we incorporated learnings from claims, case law, and legislation. Our agreements have provisions proven to work in the courtroom and are customized for each state's specific rules and regulations.



The Managing Risk column with InspectorPro Insurance provides home inspectors with tips to protect their businesses against insurance claims, craft effective pre-inspection agreements, offer additional inspection services, and use new tools and equipment.

The best part? Our model agreements come free with every policy.

We reward inspectors with deductible discounts.

When you receive a claim, your carrier charges you a deductible, or an agreed-upon charge per claim.

Most deductibles are thousands of dollars, and some insurers require them upfront. That can be a significant financial burden.

At InspectorPro, we help inspectors save on their deductibles in these ways:

- If your claim closes for less than your deductible, we'll charge you the lesser amount.
- We'll take \$1,000 off your deductible for using our model pre-inspection agreement.
- If you use pre-claims assistance and still get a claim, we'll give you up to 50% off your deductible.
- If you get a claim after five consecutive years of no claims, we'll give you up to a 50% deductible discount.

Combine more than one of the discounts above, and you can pay as little as \$0 on your deductible.

Don't wait for a rainy day.

Now that you know all of the benefits, don't delay in signing up for the ASHI Advantage.

Insurance is the protection you need for unexpected mistakes and allegations. By securing coverage now, you'll have peace of mind and protection when you need it.

Scan the QR code to visit the InspectorPro website and apply now.



All About ASHI

An overview of the American Society of Home Inspectors

Joining the American Society of Home Inspectors (ASHI) is more than becoming a member of a prestigious organization; it's a commitment to excellence and professionalism in the home inspection industry.

As the oldest and most respected organization of its kind, ASHI sets the standard for ethical practices and professional development. By joining ASHI, you align yourself with the industry's highest standards, ensuring your skills and knowledge remain cutting-edge. This affiliation not only enhances your credibility but also assures your clients that they are receiving the highest quality service. Additionally, ASHI's rigorous certification process and adherence to a strict Code of Ethics mean your membership is a mark of distinction recognized and respected by both clients and peers.

ASHI offers its members unparalleled resources to advance their careers. ASHI training is available to inspectors at all knowledge and experience levels and includes resources about all major home systems. Members also benefit from a vast network of experienced professionals, providing a community for mentorship and knowledge sharing.

ASHI Home Inspectors are: Experts You Can Trust

ASHI home inspectors are highly trained and certified to provide the most thorough inspections, ensuring you have all the information you need about your potential new home.

Committed to Excellence

ASHI home inspectors adhere to the highest standards in the industry, offering thorough and

reliable reports that help you make informed decisions with confidence.

Unmatched in Professionalism

ASHI home inspectors follow a strict code of ethics, guaranteeing honest and objective evaluations, free from conflicts of interest.

The ASHI Foundation

The ASHI Foundation's goal is to have a positive impact on the communities we serve. By teaming up with local and national charitable organizations, the foundation hopes to maximize the amount of service and aid it can provide as inspection professionals. One of the many ways ASHI members can accomplish this goal is by supporting a local charity in the host city of our national conference, InspectionWorld, every year. homeinspector.org/Education/InspectionWorld

InspectPAC

InspectPAC is the voluntary, non-partisan PAC of ASHI. It is the only federal PAC that directly



Highly Trained and Experienced

All ASHI home inspectors participate in a minimum of 20 hours of continuing education per year, have passed ASHI's Standard of Practice and Code of Ethics exams, and hold all required state licenses.

The ASHI Governance Model

and how this impacts and benefits members

ASHI stands out as an association because it is led by its members, for its members. Pulling leaders from within the membership allows ASHI leadership to fully understand the concerns and wishes of the members they will be representing.

ASHI Members wishing to help shape ASHI's future and the home inspection industry can find many opportunities to lead within the association.

Some of the endeavors and opportunities that



represents the interest of the home inspection profession in our nation's political system. InspectPAC was established in December 2002 by a vote of the ASHI Board of Directors. InspectPAC raises money to help elect and re-elect candidates

to Congress who understand the home inspection profession and who are supportive of our profession. InspectPAC encourages participation in the political process by pooling financial resources to help elect qualified federal candidates whose views and voting records reflect the interests of ASHI and its members. InspectPAC membership promotes responsibility in government and encourages participation of the ASHI membership in the political and elective process.

the leadership of ASHI undertakes include:

- Represent ASHI and its membership on a national level.
- Contribute to ASHI's mission and execute its vision.
- Receive recognition for your involvement and support.
- Build and strengthen relationships.
- Network with individuals across the real estate industry.
- Enhance your leadership skills.
- Learn from fellow leaders within the industry.
- Share your ideas and expertise.
- Give back to your profession.

Lead to Succeed

ASHI leaders are expected to hold open and insightful discussions with their peers about the home inspection industry and ASHI's role within the profession.

Leadership works in conjunction with the other moving forces within ASHI to implement new initiatives and uphold the organization's policies. Through these collaborative efforts, ASHI remains a resounding voice for the profession.

For all leadership positions, ASHI searches for individuals who exhibit the following attributes and actions:

- Act with the utmost integrity on behalf of the organization's best interests.
- Committed to the mission and values of the organization.
- Treats other leaders and staff professionals with respect.
- Takes advantage of opportunities to become more educated about the organization and its environment.
- Avoids conflicts of interest.
- Acts on behalf of the broad mission and long-term interests of the organization, not on the interests of a single constituency.

Note: Time commitments and specific responsibilities vary depending on the leadership role.

Committees to Make a Difference

Serving on a committee is an opportunity to have a voice.

Thank you again for your votes to help us continue to make ASHI the preeminent organization for volunteers. With the recent bylaw changes, a significant step includes reestablishing three crucial committees dissolved with the 2019 bylaw changes.

These three committees play a vital role in serving the members and addressing critical issues, and they are now being reinstated—reaffirming our unwavering commitment to supporting and serving our members.

Chapter Relations Committee

The Chapter Relations Committee (CRC) is a pivotal group of member-supporting chapters. Chapters are the organization's lifeblood, and they are where you will find the most engaged members. This committee helps to create new chapters and meeting groups while supporting existing ones. The CRC also assists staff with chapter compliance issues and is critical in planning ASHI's annual leadership development conference. The committee's primary focus is to support the chapters and meeting groups in developing new tools, resources, and strategies to help them thrive.

The Membership Committee

The Membership Committee will primarily focus on working with the board and staff to drive new initiatives to attract new members and retain existing ones. It will recommend strategies to the board to engage current and potential members, suggest ways to communicate the benefits of joining, and ensure current members understand the value of being an ASHI member and continue to be engaged.

This committee can also propose new member benefits for board consideration. It can also be a

resource for staff to test new ideas and approaches.

The Legislative Committee

The Legislative Committee has historically monitored legislation. We are honored that our new legislative chair, Alex Steinberg, was involved in the new Massachusetts home inspection law, which guarantees buyers the right to have an inspection contingency when purchasing a property. The committee is now developing a guide that will empower chapters and members to push similar bills across the country, ensuring your efforts are informed and effective and that you have the power to influence legislation in your field. This legislation was a historical moment for the entire profession in helping to protect potential homebuyers.

And More!

As always, ASHI's distinct approach to governance only works with active involvement from our members. Many volunteers move ASHI forward.

The **Standards Committee** has worked tirelessly to update our standards, which will have a lasting impact on everyone involved in home inspection. The **Certification Committee** continues to impact ASHI by working in conjunction with staff. Our third-party accreditor, NCCA, awards ASHI another five-year renewal for our ASHI Certified Inspector credential. As a reminder, ASHI is the only organization with a genuinely third-party accredited and verified credential.

Many committees are working to push ASHI forward, and I want to thank them for their dedication and encourage everyone to find a place to serve at ASHI. With more than 10 committees, we are always looking for volunteers. Serving on

GET INVOLVED TODAY!

Volunteer on one of our committees to enrich your ASHI membership experience. Engage with colleagues while offering thought leadership as we continuously seek to improve our community of professionals.

Committee involvement typically requires 1-3 hours of your time per month, depending on the committee's current projects. Most of the work is done through email or phone, unless the committee chair calls specific meetings.

The following committees are looking for new members:

ASHI Minority Business Committee The ASHI Minority Business Committee promotes diversity by supporting and encouraging the inclusion of minority professionals in ASHI membership and the home inspection industry.

Bylaws Committee This committee is for those who want to facilitate change, improve ASHI's governance, and act as liaisons between members and the Board of Directors.

Chapter Relations Committee The CRC's primary focus is supporting the chapters and meeting groups in developing new tools, resources, and strategies to help them thrive.

Code of Ethics and Standards of Practice Committee ASHI seeks methodical and analysis-driven members to keep these documents at the forefront of the profession.

Complaints Committee This is an excellent committee if you want to help your fellow members get back on track and remain compliant with ASHI policies.

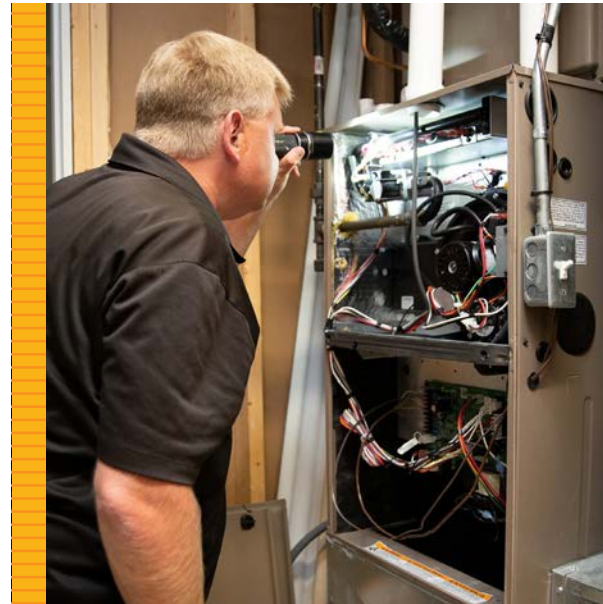
Education Committee This is the committee for those who are lifelong learners and passionate about supporting and creating educational opportunities.

Legislation Committee This committee will empower chapters and members to push bills across the country, ensuring that the members are informed and have the power to influence legislation.

Membership Committee This committee will primarily focus on working with the Board and ASHI staff to drive new initiatives to attract new members and retain existing ones.

Women of the Home Inspection Industry Established in partnership with ASHI in the summer of 2022, this committee fosters a supportive community for women in the field, empowering them to reach their highest potential and advance their careers.

a committee is not just a role; it's an opportunity to have a voice, make a difference, and help carry ASHI into the future for the good of home inspectors everywhere. To volunteer, simply scan the QR code. 🌟



JD GREWELL EDUCATION SCHOLARSHIP

Apply to receive funding for
home inspection training
and related expenses.



NATIONALHOMEINSPECTOREXAM.ORG



National
Home Inspector
Examination®

How to Level Up

An overview of the levels of ASHI Membership

All home inspectors joining ASHI, regardless of experience, begin at the Associate Member level. Members can move up to higher levels at their own pace. Here we outline the requirements and benefits of each level of membership.

ASHI ASSOCIATE MEMBER

This level is the starting point of ASHI Membership.

Requirements:

- 1 Submit a membership application online.
- 2 Pass the *ASHI Standard of Practice and Code of Ethics* education modules.
- 3 After one full year at this level, Associate members must begin earning 20 ASHI-approved CE annually.



Benefits:

- ★ ASHI Associate Member logo use via Accredible.

ASHI INSPECTOR

The next level on the ASHI membership path is the ASHI Inspector, intended for members who have increased their experience as a practicing home inspector and have refined their technical knowledge.

Requirements:

- 1 2 3 from Associate Membership requirements.
- 4 Obtain, maintain, and provide proof of home inspector license as required by the member's home state. If the home state does *not* require licensing, the member must provide proof of passing the National Home Inspector Examination (NHIE).

- 5 Obtain 20 ASHI-approved CE annually.
- 6 Submit valid proof of completion of at least 50 fee-paid home inspections that meet or exceed *ASHI's Standard of Practice*.
- 7 Receive an affidavit from ASHI, notarized with the total number of inspections completed.
- 8 Pass the *Report Verification* process. Using ASHI's report verification portal, members will submit five full-home inspection reports for review. The report verifiers will review the reports in accordance with the *ASHI Standard of Practice and Code of Ethics*.

Benefits:

- ★ ASHI Inspector Member logo use via Accredible.
- ★ Profile is searchable in "Find an Inspector."
- ★ Voting rights for ASHI board members and officers.
- ★ Voting rights for proposed bylaw changes.
- ★ Eligible to serve as an ASHI chapter officer, director, committee or task force member, or committee or task force chair.




ASHI CERTIFIED INSPECTOR (ACI)

The highest level of ASHI membership is the ASHI Certified Inspector (ACI). The ACI credential is fully accredited by the National Commission of Certifying Agencies (NCCA). ACIs are recognized as having the highest standards in the profession. Once this level is reached, members have access to all ASHI member benefits. ACIs are recognized as leaders in the home inspection industry.



NOTE: It is a requirement of all membership levels to remain current on dues and payments to ASHI.

Membership Levels by the Numbers

| | No. of ASHI-approved CE required annually | No. of fee-paid home inspections required | No. of full-home inspection reports required for Report Verification process |
|---|---|---|--|
|  20 <small>(after one full year of membership)</small> | N/A | N/A | |
|  20 | 50 | 5 | |
|  20 | 250 | 5 | |

Requirements:

- 1 2 3** from Associate Membership requirements.
- 4 5 6 7 8** from ASHI Inspector requirements.
- 9** Pass the National Home Inspector Examination (NHIE).
- 10** Obtain, maintain, and provide proof of home inspector license as required by the member's home state, if applicable.
- 11** Pledge to follow *ASHI's Standard of Practice*; and pledge to abide by *ASHI's Code of Ethics*.
- 12** Submit valid proof of completion of at least 250 fee-paid home inspections that meet or exceed *ASHI's Standard of Practice*.

Benefits:

- ★ Certification by ASHI and the National Commission of Certifying Agencies (NCCA).
- ★ ASHI ACI Member logo use via Accredible.
- ★ Profile is searchable in "Find an Inspector."
- ★ Voting rights for ASHI board members and officers.
- ★ Voting rights for proposed bylaw changes.
- ★ Eligible to serve as an ASHI officer, director, committee or task force member, or committee or task force chair, as well as ASHI chapter offices.
- ★ Access to ASHI Advanced Education and associated badges.

BACKGROUND VERIFIED INSPECTOR

The Background Verified Inspector (BVI) Program conducts background checks for members, endorsing

ASHI Digital Credentials allow you to quickly and easily validate your accomplishments and certification directly from your phone — anytime, anywhere, even without an internet connection.



Find An Inspector is ASHI's proprietary search engine where consumers can easily find a trusted local home inspector. The more a member customizes their profile — by listing services provided and special features of their business — the more likely it is to be clicked on.

them as Background Verified Inspectors and providing a BVI logo and electronic badge to enhance client trust and professional credibility.

ASHI RETIRED INSPECTOR

Requirements:

- Have been an ACI for at least five full years.
- Are no longer actively engaged in the home inspection profession, including performing inspections or supervising inspectors

Benefits:

- ★ Membership benefits for ASHI Retired Members shall be the same as for ACI, except that ASHI Retired Members are not eligible for "Find an Inspector".

Other benefits enjoyed by all members of ASHI:

- Reporter magazine (12 issues a year)
- ASHI Edge
- Chapters
- Newsroom
- Discount programs (Apple, Jiffy Lube, etc.)
- Postcard from the Field submissions
- ASHI Store
- ASHI Edge
- Mentorship Program
- InspectorPro
- Home Energy Score
- Health coverage options
- Newsletter article submission
- Print Advertising
- Discussion Forum
- Multi Inspector Program
- Monthly Installment Plan

Top 10 Reasons Home Inspectors Love ASHI

1. ASHI Edge for Continuing Education

Members find the ASHI Edge Learning Management System unmatched for professional development, offering the best in education resources, with seamless state reporting as a bonus.

2. Gold Standard in Ethics and Standards

ASHI's Standard of Practice and Code of Ethics set the industry benchmark, giving members a clear path to provide exceptional service to their clients.

3. Quality Certification Program

ASHI's rigorous third-party accredited certification program is renowned, ensuring members are highly qualified and confident in their skills.

4. Community-Building with ASHI Reporter Magazine

The ASHI Reporter fosters connection and community by delivering valuable industry insights and member stories every month.

5. Local Chapter Connections

Local chapters provide vital networking and educational opportunities, helping members build connections and stay informed on regional trends.

6. Support that Matters

ASHI's Affiliate program allows ASHI members to take advantage of discounts on marketing programs, tools, and items to help them in their day-to-day business.

7. Insurance Programs that Make a Difference

From the ASHI Advantage program powered by InspectorPro, which offers a comprehensive package available only to ASHI members, to the LIG Solutions that help members save money on finding the right health insurance for them, ASHI has you covered.

8. Industry Leadership

As a respected leader in home inspection, ASHI has collaborations with governmental entities, organizations that focus on consumer protection, and partnerships with Home Inspection schools.

9. Professionalism and Dedicated Member Services

Members commend ASHI's professionalism, with responsive support and services that make membership a seamless experience.

10. Membership

ASHI Members are beacons in their community, striving every day to serve their clients to the best of their ability by taking advantage of all their membership has to offer. ASHI's unique governance model allows for ASHI's members to be represented at the highest levels of leadership.



MEMBERSHIP BENEFITS

As a member of ASHI, you stand with members of the oldest most respected society of home inspectors that not only serves its members but is a steward of the industry.

This full range of member-only benefits and resources is designed to help you stay educated, manage business operating costs, and more.

Benefits at a Glance

- Digital badges and credentials to certify your expertise.
- Monthly issues of the *Reporter*
- Newsletters
- Ongoing education opportunities
- Chapter newsletters
- Marketing materials and reprintable brochures
- ASHI Forum
- Free logo design
- Discounted insurance (health insurance, too!)
- Vendor discounts
 - Easy Home Inspector social media/email marketing services
 - Job Board (*coming soon!*)
- Printable membership certificate
- Letter of Good Standing
- Background Verification Program - BVI
- Monthly payment plan
- Mentorship program
- Multi-inspector discount
- Chapters - D&O Insurance coverage offered
- Surveys

What is the Reporter?

ASHI's flagship print publication covers industry trends and perspectives from inspectors across the profession. Each monthly issue offers various

articles on topics like industry news, technical analysis, marketing strategies, business operations, announcements from ASHI headquarters and leadership, and more.

As a member, you can get involved by submitting your own articles at ashi.org or by emailing editor@ashi.org for consideration in future issues of the *Reporter*. Articles may be on any topics related to home inspection but must not promote any specific product or service. Content for consideration must be wholly educational and engaging. We always seek experts who can share their knowledge and experience with our broad readership. View the upcoming editorial calendar on the ASHI website for topic ideas.

Members are also invited to submit exciting or interesting things they experience during inspections with the ASHI community in Postcards from the Field—a monthly feature in the *Reporter*.

Each issue of the *Reporter* also recognizes new members and anniversaries. The *Reporter* is mailed to all active ASHI members, with most receiving their copy by mid-month. It is available in both print and online.

ASHI Newsletters

ASHI also has various types of newsletters. To include your chapter news and event information in the *ASHI Newsletter* (emailed at the beginning of each month), submit your content one week before the last day of the month. Contact membership@ashi.org if you have any questions.

- 1** Membership – Sent the first week of each month and highlights critical ASHI information like awards, board elections, and upcoming events.
- 2** Education – Sent the third week of each month, including highlights on upcoming ASHI Edge courses,

webinars, and IW on the Road.

3 Chapter Newsletter – This recent addition will be sent quarterly to chapter presidents. It will include information on leadership, working with volunteers, and events.

Find An Inspector

The ASHI Find an Inspector tool is one of the most popular areas of the ASHI website; it directs potential clients to your business. One referral from FAI results in paying for your membership, and any additional, and ASHI is now making you money.

homeinspector.org/Find-An-Inspector

Member Profiles

Don't forget to regularly update your member profile!

You have one chance to make a first impression, and your member profile is how potential customers are introduced to you using the Find an Inspector tool. Perfecting your profile is easy, and we have some valuable tips to get you there.

To start, visit ashi.org, select "member dashboard" from the menu bar, and click "edit your profile." Then:

- 1** Confirm your address
- 2** Upload a friendly, professional profile photo and cover photo
- 3** Update your contact information
- 4** Highlight your expertise, company, and licensing information

Logo Design Service

As an ASHI member, you get a free logo designed by our ASHI in-house designer. Did you know professional logo design by an experienced designer can cost as much as \$1,200? That's quite a benefit!

The free logo includes the initial draft and one set of changes. Members can also include the trusted ASHI logo on their marketing materials, reinforcing their commitment to quality and professionalism.

Online Digital Marketing

Access ASHI's exclusive online digital storefront, powered by VISOgraphic's state-of-the-art web-to-print technology. This platform allows members to effortlessly design, proof, and order customized print materials and promotional products, all

while maintaining brand consistency and reducing administrative costs. Enjoy dynamic previews, easy-to-use design tools, and a secure digital asset library—all accessible from a single, comprehensive site designed to meet your marketing needs efficiently.

Coming Soon!

Check back for ASHI's new blog and updated website, including feature videos you won't want to miss.

ICC PARTNERSHIP

ASHI and the International Code Council (ICC) signed a memorandum of understanding to expand available resources and improve membership opportunities for home inspection and building safety professionals. ASHI is ICC's Preferred Educational Provider. As part of your ASHI membership, you can now take courses on the ASHI Edge that will provide over 50 hours of continuing education credit for ICC. These courses, like all educational content on the ASHI Edge, are included in your annual dues at no extra cost to members. We are also proud to offer ASHI members an exclusive ICC Membership opportunity. ASHI Members receive 10% off their choice of ICC membership categories. iccsafe.org

Welcome to the ASHI Store!

The ASHI store was created exclusively for ASHI members to assist our home inspector members in marketing your business. The shop is filled with items that many successful home inspectors have used over the years—from the NHIE Study Guide to ASHI swag like shirts to pens, sticky notes, vehicle signs, and so much more.

If you cannot find what you are looking for, please call 1-888-544-3699. The ASHI team would love to help you on your journey as you market your business.

ashistore.com

Getting Involved

Why chapters matter

BY MARK GOODMAN, ASHI PRESIDENT 2024

I have been a proud member of ASHI since 2014. The first thing I did when I joined ASHI was to also join the St. Louis Chapter of ASHI and start attending meetings. I joined to be listed on their website and for the local education and PR opportunities, camaraderie, and the built-in support network.

Like many chapters, the St. Louis chapter meets monthly and hosts regular speakers and roundtable discussions. I first got involved primarily to join the education committee. I had previously been involved in educating others in volunteer programs and was a contractor for many years, so I thought it was a good fit. I was soon chair of that committee. By getting involved, I could help improve the quality of my chapter's monthly education, resulting in change for the better.

I had also observed that we had a hard time getting members who hadn't been involved in leadership roles to volunteer, even though St. Louis ASHI is a strong chapter. The group needed younger members to participate. Like many, the chapter was facing a problem with volunteerism. Some chapters have a round-robin of the same leaders year after year, rotating roles. I ask my fellow inspectors: Why not be a part of the solution and get involved?

Why to Volunteer

This problem is not unique to ASHI. Many other associations with chapters have the same problem. Getting involved is important. When you get involved, you have a voice, an opinion, are heard, and effect change.

Whether you're a long-time member or newer, you can offer a fresh perspective and new ideas. Without ideas and volunteers, things never change or

improve. We must move forward as our industry and the industries impacting ours evolve. This is why I got involved at the national level.

While I hope you get involved for the betterment of the society and to protect our profession, some will choose to get involved because it helps their business, and that's OK, too. Being involved is a great marketing tool. I told everyone about my involvement and used it as an opportunity to promote ASHI. At the same time, I was indirectly promoting myself. My involvement gave me a lot of credentials that helped open doors that may otherwise not have opened. When potential referral sources and clients found out I was respected enough to be elected to serve in a leadership role by my peers, it paid off organically.

Getting More Involved

Chapter leaders should consider asking members to join micro-projects; after they've been involved in smaller, short-term projects, consider asking them to serve on a committee. Think of the committees as a funnel of future leaders that will fill officer and director positions on the chapter board.

The national board and committees consider the chapters as their pipeline to fill ASHI National positions. We also look to the membership at-large to populate committees, so you don't need to be a chapter member to get involved at the national level.

You can make a difference in many ways. You can form your own ASHI meeting group, start a new chapter, or join an existing chapter. You can serve on a committee or task force and become a leader at the chapter or national level or mentor others. Getting involved helps you understand the industry's evolving landscape.

Resources List

The tools and services you need may be a simple call or click away.

ASHI and its growing network of professional, certified home inspectors continue to be committed to maintaining high standards across the profession and supporting its members in their home inspection careers. As part of that commitment, the ASHI Affiliate Member program allows home inspectors to access the products and services they need to enhance their businesses.

“Affiliates continue to be essential because they are a great way for our Home Inspector Members to learn about services and products that can help them serve their clients and meet everyone’s needs,” said James Thomas, ASHI’s Executive Director. “For Affiliates, ASHI members offer an opportunity to teach those who may be unaware of what they offer the different options that can help them grow their business and become even better at their craft.”

The list of ASHI Affiliate Members is always growing, and you can peruse it at any time at homeinspector.org/Affiliates/Listing. Affiliate Members update their info on the ASHI website.

Here is a more detailed look at some of the current ASHI Affiliate Members.

EDUCATION

Carson Dunlop & Associates

With offices in Toronto and Omaha, Carson Dunlop & Associates has been providing home inspectors important services for more than 40 years, including their HORIZON Home Inspection Software, which simplifies the report writing process with comprehensive home inspection software and integrated scheduling and business tools. Experts say software setup is minimal, so you’ll have access to more than 6,000 report items that are ready to use, plus fully customizable

options, in no time. carsondunlop.com/horizon

Chimney Safety Institute of America (CSIA)

The Chimney Safety Institute of America (CSIA) is a 501(c)(3) nonprofit organization governed by a volunteer board of directors dedicated to the education, training, and certification of chimney and industry-related professionals. Since 1983, CSIA has been the industry leader in chimney and venting education. We strive to advance public awareness about the dangers of chimney fires and other problems related to the maintenance and performance of chimney and venting systems. csia.org

Examination Board of Professional Home Inspectors

Home inspectors who pass the National Home Inspector Examination (NHIE)—the original exam for the home inspection profession—prove they are career-ready with competence. Passing the NHIE can help test-takers stand out from competitors and win business from buyers, sellers, developers, and real estate professionals.

nationalhomeinspectorexam.org

ICC

ASHI and the International Code Council (ICC) signed a memorandum of understanding to expand available resources and improve membership opportunities for home inspection and building safety professionals. ASHI is ICC’s Preferred Educational Provider. As part of your ASHI membership, you can now take courses on the ASHI Edge that will provide over 50 hours of continuing education credit for ICC. These courses, like all educational content on the ASHI Edge, are included in your annual dues at no extra cost to members. iccsafe.org

DISCLAIMER: Information about Affiliate Members comes from the Members’ own ASHI profiles and their individual websites. For additional information, reach out to each Affiliate Member directly.

McKissock 100% Education

McKissock started in 1990 as a pioneer in appraisal education. Today they serve hundreds of thousands of professionals each year, including home inspectors, real estate professionals, property appraisers, land surveyors, and engineers. McKissock offers the home inspection industry continuing education, with a vast library of courses. mckissock.com/home-inspection

NADRA

The North American Deck and Railing Association (NADRA) works to provide a unified source for the professional development, promotion, growth, and sustenance of the deck and railing building industry in North America so members can exceed the expectations of their customers. nadra.org

U.S. Career Institute

U.S. Career Institute invites people to train at home to start a new career or earn their high school diplomas. For more than 40 years their proven educational model has allowed students to study at their own pace from home, so they can keep a full or part-time job while earning their certificate, degree, or high school diploma. uscareerinstitute.edu

Professional Home Inspection Institute

The Professional Home Inspection Institute (PHII) PHII has successfully trained and certified more than 35,000 home inspectors in the US and Canada over two-plus decades. PHII provides a national online home inspection course that home inspectors can complete at their own pace, and they can attend face-to-face home inspector field training at PHII's classroom location. All students receive free online home inspection report software for unlimited devices as well as other free perks to help their business get started. homeinspectioninstitute.com

INSURANCE

InspectorPro Insurance

InspectorPro Insurance is a top provider of home inspector insurance in the US. They offer reasonably priced coverage tailored to the home inspector's unique needs. Benefits include free pre-claims assistance, early reporting discounts, diminishing deductibles, and risk management education. And, through their exclusive program, InspectorPro with the ASHI Advantage, ASHI

members get discounted premiums, twice the amount of equipment coverage, and free five-year tail coverage. inspectorproinsurance.com

LIG Health Insurance Solutions

One of the benefits of ASHI's partnership with LIG Solutions is your full access to a dedicated agent to help evaluate your current coverage and find the most affordable options for you, your family, and even your employees because insurance is not one-size-fits-all. Whether it be major medical plans or supplemental coverage options like dental, vision, critical illness, or hospitalizations, LIG can help find the coverage you need for your unique situation. ligmembers.com/ashi

OREP

For more than two decades OREP has specialized in placing errors and omissions (E&O) and general liability insurance and providing valuable benefits to real estate appraisers, home inspectors, real estate agents and brokers, mortgage field service professionals, energy raters/auditors, and others. orep.org

MARKETING

Easy Home Inspector Marketing

Easy Home Inspector Marketing is dedicated to helping home inspectors succeed. Every month they create memorable emails and social media content tailored for home inspectors. Easy Home Inspector Marketing also implements that content on their client's behalf. ASHI Members are qualified to receive a significant discount off the regular subscription pricing, with programs as low as \$79 per month. EasyASHI.com

GEM Marketing

GEM Marketing is a marketing and design firm that specializes in assisting home inspectors, business startups, and not-for-profits to create and refine their marketing. GEM Marketing aims to help industry professionals get more comfortable with their marketing strategies and create a professional image that they'll be proud to use to promote their companies. gemmarketing.net

PEST CONTROL

Kritter Caps

Started in 2000, Kritter Caps is an international

company that manufactures and sells pest-exclusion products—or corner inserts inside the outside corner posts of vinyl-sided homes. These inserts help to keep out mice, rats, snakes, chipmunks, hornets, and other pests. krittrecaps.com

PURCHASING

EC Marketing

Powered by ECPurchasing, we are pleased to introduce a new inspector perks program that provides savings on various products and services, many of which you already use. The program is offered at no cost or obligation and provides savings on the following, and more. ecpurchasing.com/Account/Register

RADON / MOLD / ASBESTOS / WATER TESTING

National Radon Safety Board

The National Radon Safety Board (NRSB) certification program offers independent certification, accreditation, and approval for radiation measurement specialists and technicians, mitigation specialists, accreditation for radiation laboratories, accreditation for radiation chambers, and approval for radiation measurement devices. The NRSB provides recognizable conformance to quality and confidence in the radon industry. nrsb.org

Sporecyte

Sporecyte provides home inspectors and industry professionals access to fast, accurate, and affordable mold and air quality testing—and they're said to have developed the world's first AI-powered mold and air particulate report. Sporecyte aims to provide world-leading service to its customers. Founded in 2013, Sporecyte is part of Techcyte, which creates AI-powered solutions for environmental, human, and animal health. sporecyte.com

REFERRAL PROGRAMS

Building Inspection Service (BISCO)

Since 1938 Building Inspection Service (BISCO) has conducted more than 80,000 HUD REAC and HQS inspections across the US. BISCO is a Vanguard Emergency Management Team member tasked to provide FEMA Housing Inspection Services to disaster inspector managers and

assist in inspector staffing. Since 1970 BISCO has successfully demonstrated its capability to meet the housing inspection needs of private industry, the US Department of HUD, and other government agencies. BISCO has an impressive track record for the quality and integrity of its work and has pioneered technology to enhance the quality, efficiency, and speed of the inspection process. inspectpro.com

REPORTING SOFTWARE

Palmtech Home Inspection Software

Palmtech is an all-in-one software solution for home inspectors. Get the core functionality you need to run your inspection business from your phone, tablet, or laptop, so you can handle your entire workday on the go. Palmtech helps you write inspection reports, book jobs, get agreements e-signed, collect payments, and automate communications with customers and agents. They can even build a professional website. Five free inspections are included through their free trial. palmtech.com

TOOLS & TECHNOLOGY

Enthalpy Analytical LLC

Enthalpy provides indoor air testing services for a variety of air quality concerns and in many different settings. For over 25 years, our advanced lab and indoor air quality (IAQ) testing technology have benefited Fortune 500 companies and IAQ professionals across the country and internationally. Enthalpy offers comprehensive testing solutions that will give you a total assessment of the air you breathe every day. Whether you need to test the air in your own home, want to ensure your team has healthy air to breathe in the office, or need to test for specific air contaminants like mold, formaldehyde, or carcinogens, Enthalpy can help determine which analysis is best for your air quality concerns. enthalpy.com/air/indoor-air

HomeGauge Software

HomeGauge provides industry-leading inspection software and web-based business tools that inspectors need to best serve their clients, including home buyers, home sellers, and real estate professionals. More than 20 years ago HomeGauge was founded by a home inspector who understood inspectors' needs—and the needs of the future. homegauge.com

ASHI Advantage Insurance Program

Offered only to our members, it provides significant potential savings in several different ways.

Up to **\$4,000** coverage in free tail insurance

\$200 added double coverage on tools and equipment for the same price

\$150 discount on basic E&O insurance.

This represents possible yearly savings of up to **\$4350!**

Scan the QR code to visit the InspectorPro website and apply now.



Understanding Certification

What is ASHI Certification?

The ASHI Certified Inspector (ACI) credential is a distinguished designation awarded by the American Society of Home Inspectors (ASHI) to professionals who meet rigorous standards of competence, experience, and ethics.

In 2009, the National Commission for Certifying Agencies (NCCA) accredited this credential, ensuring it meets high national standards for certification programs. ASHI has successfully renewed this credential with NCCA three times now, a five-year renewal, and it is valid until 2029.

Home inspectors who earn the ACI credential benefit from increased credibility, trust from clients, and recognition from real estate professionals. The NCCA accreditation adds further value, confirming that ASHI Certified Inspectors are held to the highest level of industry excellence. This designation can lead to more business opportunities, higher pay, and professional growth in a competitive field.

To earn the ACI credential, candidates must meet several stringent requirements.

These include passing the National Home Inspector Examination (NHIE), completing a minimum of 250 fee-paid home inspections that comply with ASHI's Standard of Practice, and

submitting reports for review and verification. Additionally, applicants must adhere to ASHI's Code of Ethics and agree to ongoing professional development by earning 20 ASHI Continuing Education Credits on a yearly basis.

Why is the ACI credential accredited by NCCA?

Accreditation by the National Commission for Certifying Agencies (NCCA) ensures the certification program adheres to national standards for competency, fairness, and rigor, providing greater credibility to both the credential and the certified professional.

For home inspectors, this means the ACI credential is recognized as being backed by an independent, reputable authority, which can enhance their trustworthiness in the eyes of clients, employers, and industry stakeholders.

NCCA accreditation also signals that the certification is regularly evaluated and updated to reflect current industry standards, further reinforcing the commitment to excellence and ethical practices.

This added level of assurance can lead to increased job opportunities, professional recognition, and career growth for ASHI Certified Inspectors.





Ancillary Classes and Education

The ASHI School offers several specialty classes that are ideal for inspectors looking to expand their services or dive deeper into niche areas of property inspection. All classes are approved for ASHI CE credits.

Notable specialty classes include:

- 1 Mold & Moisture Inspection:** This 3-day class in Des Plaines, Illinois covers everything from basic to advanced mold issues, sampling techniques, and the differences between remediation and cleaning, giving inspectors a comprehensive understanding of how to handle mold-related problems in buildings.
- 2 Radon Measurement Professional:** Offered as a 16-hour live online course, this class teaches home inspectors how to properly screen for radon—the second leading cause of lung cancer in the US. It includes preparation for the National Radon Proficiency Program exams and can be done from the comfort of home.
- 3 Commercial Building Inspection:** This 3-day virtual class helps inspectors expand into the commercial sector, covering systems unique to commercial buildings, as well as report writing and liability management. Commercial inspections are lucrative and can generate significantly more revenue than residential inspections.
- 4 Wind Mitigation & 4-Point Inspection:** Common in coastal regions, this class teaches how to conduct wind mitigation and 4-point insurance inspections, crucial for clients seeking homeowners

insurance in areas prone to harsh weather. The 3-hour wind mitigation and 2-hour 4-point inspection class is Florida state-approved for CE credits.

- 5 Certified Residential Thermography:** This 2-day class teaches inspectors how to use infrared cameras for thermal imaging, helping them to identify issues like moisture intrusion, insulation problems, and electrical hot spots that are invisible to the naked eye.
- 6 Multifamily Radon Measurement:** This 8-hour live webinar teaches radon testing protocols specific to multifamily buildings. It covers the HUD requirements and ANSI-AARST standards and prepares inspectors for the AARST-NRPP add-on certification. This class is crucial for those inspecting HUD-financed multifamily residences.
- 7 Pools and Spas Inspection:** Designed for inspectors in regions where pools and spas are common, this course discusses ASHI standards for inspecting these features. It covers construction, equipment, safety, and electrical considerations.
- 8 Seawalls, Docks, A/C, and Chimneys Inspection:** This 1-day, multi-topic class focuses on inspecting seawalls, docks, heat pumps, air conditioners, and fireplaces. This course offers valuable insights for inspectors working near shorelines and helps expand expertise in A/C systems and fireplace safety.
- 9 Home Inspection Exam Prep:** This is a comprehensive live online class aimed at preparing

aspiring home inspectors for their state licensing or certification exams. It covers key topics in home inspection while going through practice tests questions and is led by industry experts to help students review and retain critical knowledge.

10 Report Writing the Right Way & Residential Electrical Fundamentals: This 1-day course combines two important topics. The Report Writing section focuses on how to communicate clearly with clients and avoid misunderstandings through precise and effective reports. The Residential Electrical Fundamentals section covers the basics of residential electrical systems—including voltage, amperage, and resistance—and guides inspectors on what should and shouldn't be included in an inspection report. This course offers 4 CE credits.

11 Electrical Systems, Grounding and Bonding, and Testing Electrical Systems: This 3-part series explores key electrical concepts. Electrical Systems reviews basic electrical systems and grounding/bonding essentials. Grounding and Bonding Explained takes a deeper dive into the intricacies of electrical grounding and the dangers associated with improper installation. The final section, Testing Electrical Systems, teaches inspectors how to effectively test and measure electrical components using the right tools. These combined classes offer 6 CE credits.

12 Inspecting Commercial Electrical Systems: This full-day course focuses on the unique aspects of commercial electrical systems. Inspectors will learn about three-phase power, voltages, transformers, backup generators, uninterruptible power systems, and how commercial electrical systems differ from residential ones. This course is particularly important

for those expanding into commercial building inspections and offers 6 CE credits.

These specialty courses enable home inspectors to broaden their service offerings, cater to niche markets, and increase their professional capabilities, thereby increasing their marketability.

ASHI Education Newsletter

The ASHI Education Newsletters are monthly communications aimed at updating ASHI members on educational resources, continuing education requirements, and new opportunities in the industry. You can expect to learn about:

1 Continuing Education: Information on upcoming courses, classes, webinars, and training opportunities, including ASHI's in-person and online offerings on ASHI Edge and the ASHI School.

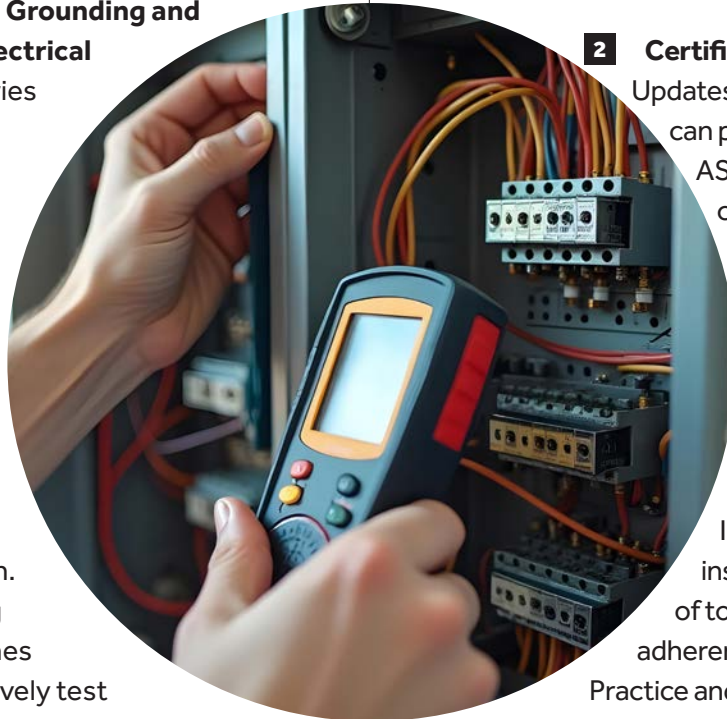
2 Certification & Credentials: Updates on how members can pursue or renew their ASHI Certified Inspector credentials, Advanced Education badges, and other professional development certifications and how to submit CE credits online.

3 Best Practices: Insights and guidance on inspection techniques, use of tools and technology, and adherence to ASHI's Standards of Practice and Code of Ethics.

4 ASHI Edge: Highlights on new courses added. Members can access free and paid courses designed to improve both technical skills and business development.

5 Industry News & Best Practices: The latest tools and techniques, plus regulatory updates

6 Submission Opportunities: Members can submit local chapter news or event information.





ASHI's Virtual Learning Platform

ASHI Edge is ASHI's online education platform. It provides home inspectors with access to courses aimed at enhancing their knowledge, skills, and professional development.

ASHI Edge primarily serves home inspectors who are looking to stay up-to-date with industry standards, earn ASHI and State continuing education credits, or prepare for licensing and certification exams, including the ASHI Certified Inspector credential.

Key features include:

- 1 Course Variety:** A wide range of courses covering topics like building systems, standards of practice, report writing, and specialized areas like environmental hazards or new construction inspections as well as business and other ancillary services education
- 2 Continuing Education Credits:** Many of the courses are designed to help inspectors meet their state licensing requirements or CE requirements for maintaining ASHI certification. Courses are often state-approved, and most are free for members.
- 3 Flexible Learning:** On-demand learning, allowing inspectors to access courses at their own pace and convenience, making it suitable for both new and experienced professionals.
- 4 Certification and State Licensing Preparation:** Some courses are specifically designed to help inspectors prepare for state licensing or the ASHI certification exam, providing them with study materials,

practice tests, and insights into exam content.

Webinars

ASHI Webinars are designed to provide continuing education to our members through engaging, one-hour sessions led by industry leaders. These webinars offer a chance to connect with industry professionals and experts, focusing on specific topics that help inspectors enhance services, improve business outcomes, and boost revenue. Held monthly, these webinars cover best practices and current trends in the home inspection field. For added convenience, recordings of each webinar are available on ASHI Edge, allowing members to access the content on-demand. All ASHI Webinars provide ASHI and some state-approved CE credits.

Interactive Online CE Courses

ASHI Edge's Interactive courses are a dynamic extension of ASHI's online education platform. They offer home inspectors an engaging and interactive approach to professional development. ASHI Edge Interactive courses focus on delivering immersive learning experiences, helping inspectors sharpen their skills in a more engaging and practical way.

- 1** Courses are structured using adult learning principles and instructional design best practices to ensure relevance, engagement, and practical application.
- 2** Unlike traditional online video courses, ASHI Edge interactive courses incorporate real-world scenarios, problem-solving exercises, interactive

elements, and simulations. This helps inspectors apply theoretical knowledge to practical situations they might encounter on the job.

3 The courses dive deeply into key home Inspection areas like HVAC systems, plumbing, roofing, electrical systems, and structural components. Each course is designed to enhance understanding and confidence in identifying and reporting issues.

4 After completing each module or scenario, inspectors take quizzes to test their knowledge and receive instant feedback.

5 Like ASHI Edge's traditional courses, many of the interactive courses offer State-Approved CE credits to help inspectors meet state licensing requirements or maintain their ASHI certification.

6 ASHI Edge Interactive courses are available on-demand, so inspectors can fit training into their busy schedules and progress at their own pace.

7 Courses are developed by experienced ASHI-certified inspectors and industry experts, ensuring the content reflects real-world inspection challenges and best practices.

Specialty Badges

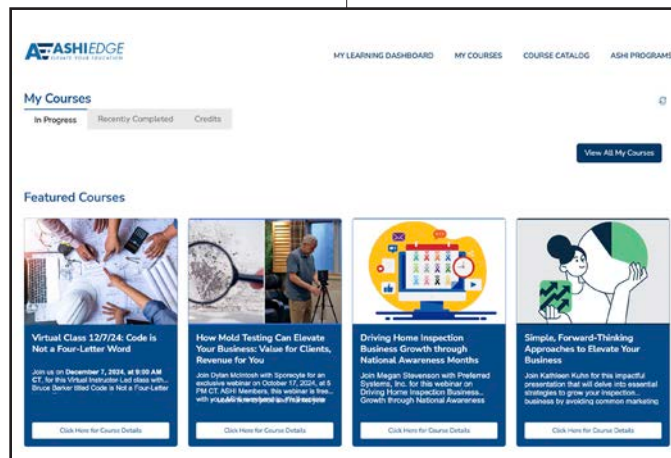
The ASHI Advanced Education Badge courses are part of ASHI's broader digital credentialing efforts through ASHI Edge. These courses are available to everyone and provide highly detailed and advanced-level training, enabling home inspectors to gain specialized skills. Only ACIs can earn digital badges that represent their qualifications.

As of December 2024, three courses are available on ASHI Edge:

ASHI Standard Deck Inspections: This class gives

you the knowledge you need to inspect decks and identify defects based on objective standards, not just on your opinion. You will learn how to prioritize defects and how to report defects to your clients so they can understand and use the valuable information you provide

ASHI Standard Predrywall Inspections: New construction is back, and so is the opportunity to perform predrywall inspections. You need to prepare before offering predrywall inspections because they are not home inspections without drywall. They can be a great source of income—or a great source of liability. The difference lies in knowing what to inspect and what to look for. This session introduces you to the tools you need to better serve your client and to avoid liability. This session shows you what components to inspect, how to identify deficiencies, how to report your findings, and how to manage client expectations.



ASHI Standard Swimming Pool and Spa Inspections:

Ready to dive into pool inspections? These can be a significant additional service for your clients and an added revenue stream for you. But they could also be a significant risk. The difference

is in knowing how to inspect pools. This course introduces participants to the national Standard of Professional Practice for Residential Swimming Pool/Spa Inspections and to the new 2015 International Swimming Pool and Spa Code, including inspection scope and limitations, criteria for inspecting components, and inspection reporting requirements.

Badges earned through these courses can be displayed digitally, offering ASHI Certified Inspectors a modern way to showcase their expertise.

As part of ASHI's commitment to expanding educational opportunities for members, more courses are expected to be added in the future. Our next badge course will be the ASHI Electrical Inspections.

ASHI Events

InspectionWorld on the Road

InspectionWorld on the Road is an extension of ASHI's primary InspectionWorld event, designed to bring the same high-quality educational content and networking opportunities to various regions across the US on a smaller scale through ASHI Chapters. It aims to make InspectionWorld and continuing education more accessible for home inspectors who might not be able to attend the larger, national event.

InspectionWorld on the Road highlights include:

- 1 Regional Focus:** Unlike the main InspectionWorld event, which is hosted in a single location, InspectionWorld on the Road is designed to travel to multiple cities. This regional approach allows home inspectors in different parts of the US to participate without having to travel far, making continuing education more convenient and affordable for members and non-members alike.
- 2 Flexible Scheduling:** These regional events are often shorter, usually lasting 1 to 2 days, compared to the full 3 to 4 days of the primary InspectionWorld event. This allows attendees to fit the training into their schedules more easily, especially for those who may not have the time to attend larger events.
- 3 Local Networking:** Although smaller in scale, InspectionWorld on the Road provides ample networking opportunities for local inspectors. By bringing together professionals from nearby areas, the event fosters stronger regional connections among home inspectors. It also creates a space for local chapters and vendors to participate more actively, providing exposure to area-specific services and tools.

- 4 Education:** The educational sessions offered often mirror those of the main InspectionWorld event but are tailored to fit regional needs. Topics include technical inspection skills, business development, new tools and technologies, and updates on local regulations.

Participants can expect ASHI CE credits to help meet membership and credential requirements, and many sessions will also have state CE credits from the hosting state as well as surrounding states to help with Licensing requirements.

InspectionWorld on the Road reflects ASHI's commitment to providing its members with flexible and accessible opportunities for education and professional development. It ensures inspectors across the country can continue to advance their skills and knowledge regardless of their location.



InspectionWorld 2026

Celebrating 50 years

InspectionWorld (IW) started in the late 1980s as a way for ASHI to bring together home inspectors from across the country for advanced education and peer collaboration. The goal was to elevate the profession by providing formal training and Continuing Education opportunities in a centralized format while promoting industry standards.

IW is one of the largest annual events in the home inspection industry and is organized by ASHI. It is designed for home inspectors and related professionals, offering a blend of educational sessions, networking opportunities, and exposure to the latest tools and technologies through an expo hall.

InspectionWorld highlights include:

■ **Educational Opportunities:** InspectionWorld features a comprehensive schedule of educational sessions. These sessions typically cover a broad range of topics, from technical aspects of home inspections to business development and regulatory updates. The education offered often counts toward CEUs, which are important for inspectors to maintain credentials.

■ **Expo Hall:** A major component of IW is the expo hall. This is where exhibitors showcase the latest in inspection tools, software, and other products relevant to home inspectors. It provides a hands-on opportunity for attendees to explore new solutions that could enhance their services.

■ **Networking:** With hundreds of inspectors, vendors, and industry leaders in attendance, IW provides ample networking opportunities. It's a chance to meet other professionals, share experiences, and learn best practices from peers.

■ **ASHI Awards & Recognition:** ASHI also honors its members and industry leaders during IW with awards for excellence and contributions to the home inspection profession.

■ **Venue & Social Events:** The event is hosted in different cities across the US each year, making it accessible to a wide audience. Social gatherings and receptions are often part of the experience, adding to the camaraderie among participants.

InspectionWorld is considered a premier event for home inspectors who want to stay current with industry trends, gain knowledge, and grow their professional network. It's open to ASHI members and non-members, making it inclusive for all home inspectors.

InspectionWorld 2026 will be ASHI's 50th anniversary event, and it is guaranteed to be an amazing way to celebrate a half-century of supporting members and the home inspection industry. IW 26 will be in early 2026 in the Philadelphia area.

ASHI Virtual Summit

The ASHI Virtual Summit (AVS) is a live online multi-day event organized by ASHI to provide inspectors with access to education, networking, industry insights and, recently, an Expo Hall in a digital format. AVS was developed as a response to the growing demand for flexible and affordable learning options.

AVS offers several benefits, starting with

convenience. Inspectors can participate without the need for travel, making it easier to fit into busy schedules.

There are cost savings because it eliminates travel or accommodation costs, and you will find typically lower registration fees than in-person conferences.

ASHI continues to provide access to experts, featuring industry leaders and subject matter experts, ensuring participants receive valuable insights and up-to-date information. The virtual

format also makes it accessible to more members, especially those who

might not have the resources or ability to attend in-person events.

AVS highlights include:

1 Fully Online Format: The ASHI Virtual Summit is conducted entirely online, allowing home inspectors to participate from anywhere without the need for travel. This flexibility makes it more accessible to inspectors who may not be able to attend in-person events due to distance, time constraints, or other commitments. Attendees can access live sessions, recorded content, and other resources directly from their devices.

2 Educational Sessions: Much like IW, the ASHI



Virtual Summit features a variety of educational sessions covering important topics for home inspectors. These sessions are designed to help inspectors stay up-to-date on the latest industry practices, regulations, business, and technology.

ASHI and State Continuing Education credits are offered for many of the sessions, so inspectors can meet their professional development and credentialing requirements from the comfort of their home or office.

3 Interactive Components: To mimic the engagement and networking aspects of in-person events, the ASHI Virtual Summit often includes interactive elements like Q&A sessions, meet-up rooms, exhibitor hours, discussion forums, and chat features where attendees can interact with presenters, exhibitors, and peers. Virtual booths or exhibitor spaces may also be available, similar to the expo hall at InspectionWorld, allowing participants to explore the latest tools and products from vendors.

4 Cost-Effective: The virtual format reduces the cost for participants, as there are no travel, accommodation, or meal expenses. Registration fees for virtual events are often lower than in-person events, making it a more affordable way to earn CE credits and stay informed on industry changes.

5 Networking Opportunities: Although virtual, the summit incorporates tools that enable participants to network with peers, industry experts, and exhibitors. Features like virtual breakout rooms, chat functions, and forums help foster connections among inspectors from different regions.

Overall, the ASHI Virtual Summit is an essential tool for inspectors who need professional development but prefer the flexibility and convenience of live online learning while still earning ASHI and State CE credits. It complements ASHI's other educational initiatives, such as InspectionWorld and InspectionWorld on the Road, by offering a digital alternative for continuous education.

MULTIPLY YOUR MONEY

A year's ASHI membership might cost you \$459, but it can be worth so much more.

The average home inspection fee in the U.S. is roughly the same as ASHI's dues, so with a single referral, it will virtually pay for itself.

Every additional ASHI referral is pure profit and a 100% return on your initial investment.

Join today at [ASHI.org](https://www.ashi.org)!



Renew your Membership today, and put your Member benefits into play.



Become an inspector your clients trust in their home with the **Background Verified Inspector Program.**



Background Verified Inspector®

Join an online community where you can share and glean industry insights with the **ASHI Discussion Forum.**



Be paired with experienced home inspectors who will help grow your career and skills with the **ASHI Mentorship Program.**



Discover the latest home inspection news and trends with our monthly magazine, the **Reporter.**



Build your brand with an experienced and talented designer who offers **Professional Logo Design.**

Earn CE Credits, take courses, and expand your home inspection knowledge toolkit with **ASHI Edge.**



Get affordable insurance and protect your home inspection business with **ASHI Advantage Program.**



AMERICAN SOCIETY OF HOME INSPECTORS

ASHI.ORG | ESTABLISHED 1978



Renewing has never been easier. Visit ashi.org or scan the code to renew today!