

ISSUE	MAIN ARTICLE	TECHNICAL	MARKETING	SPECIAL FOCUS	SPOTLIGHT	BONUS DISTRIBUTION
October 2018	Sewer System Infrastructure Failures	Is Re-nailing the Roof Sheathing Really Needed?	Setting Up Online Booking Systems	The Need for Neutralization	InspectPAC	Remodeling Deck Expo, LDC, InspectionFuel, NAR
November 2018	Radon Awareness	Smoke Detectors	The Importance of Sponsorships	The Importance of Joining Local Chapters	IW2019 Education	St. Louis, Heartland
December 2018	Lead in Water Crisis in Homes & Schools	Brick Veneer	Applica Home Wizard	The Value of Continuing Education (Preferred Ed)	What to Expect at IW2019	FABI, InspectionWorld
January 2019	Everything IW2019	Factory Built Fireplaces	Being a One-Stop Shop (Monroe)	Preparing for Retirement Now (Foresters)	Call for Speakers IW2020	InspectionWorld
February 2019	Flat Roof to Wall Flashings (John Cranor)	Boiler Tech: Pressure Reducing Valves	Home Inspection Software (Selection)	Home Energy Score	Importance of ASHI Chapter Events	3 Days, Long Island & MAHI, HITA
March 2019	IW Recap	Sump Pumps	Building a Referral Strategy	Smart Homes	AUVSI Xponential	OAHI, Ohio Inspectors, HITA, FABI
April 2019	Home Inspection Month Service (best articles in various areas)					AUVSI, CREIA, Great Lakes
May 2019	Log Homes (Bronson)	Service Entrance Wires	Creating a DIY Website	Being an Expert Witness	ASHI Chapter Events	AUSPL
June 2019	Encapsulated / Conditioned Crawlspaces	Hot Dimmer Switches	Leave Behinds Go A Long Way	Deck Safety Month	Summer Conferences	FABI, ECBC
July 2019	Green Building	GFCIs	PR Strategy 101	Building a Multi-Inspector Firm	SE Home Inspector Conference	Great Lakes
August 2019	Health Hazards in Crawlspaces & Attics	Branch Circuit Wiring: Wire Types	5 Steps to Building Your Home Inspection Business	Personal Protection Equipment (PPE)	Leadership Development Conference	
September 2019	Testing For and Types of Mold in Homes	Sewage Ejector Pumps	How to Differentiate Yourself	Disaster Inspections	IW New Orleans	AARST, FABI, SE Home Inspectors Conference
October 2019	Wet Basement Issues	Structure: Columns Part 1	Scheduling your Social Media Posts	How to Market IR to Client (Monroe)	State Associations	NAR, Remodeling Deck, LDC
November 2019	Inspecting Historic Homes	Structure: Columns Part 2	Business Planning 101	Same House Second Inspection	Online Meeting Groups	Chapters, InspectionFuel, GreenBuild
December 2019	Recent Changes to Water Heaters	Electric Water Heaters	3 Ways to Increase Productivity	What is a PAC and how is it helping home inspectors	What to Expect at IW2020	FABI, IW