



First Thing

A Monthly Update from The American Society of Home Inspectors

July 2016



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ZONOLITE ATTIC INSULATION TRUST

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Claims Paid on the Rise

The number of claims received and paid by the Zonolite Attic Insulation Trust has increased considerably. The Trustee, Ed

Cottingham, contributes much of the increase to the diligent work of home inspectors in discovering vermiculite and helping to spread the word about the vermiculite abatement funds available to homeowners. As of June 17th, the Trust has paid 1,252 claims for a total of approximately \$4,007,097.61. Approximately 90% of the claims have come from these 15 states:



July & August Classes Offered

- 120 Hour Courses**
- [Leesburg, VA - Jul 11-22](#)
- [Cypress, CA - Aug 1-12](#)
- [Columbus, OH - Aug 15-26](#)
- [Creve Couer, MO - Aug 15-26](#)
- [Des Plaines, IL - Aug 15-26](#)

STATE	NUMBER OF CLAIMS PAID
Massachusetts	307
Wisconsin	166
Illinois	79
Michigan	75
Connecticut	69
Montana	68
Washington	60

93 Hour Class
Austintown, OH - Jul
18-23

NEW CLASS LOCATION

16 Hour Residential
Radon
Measurement
Course

Live Webinar - Aug 9-
10



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What's going on with your chapter? Got an event coming up? Something interesting happen at your last meeting? What

New York	52
Pennsylvania	44
Maine	42
Oregon	38
Ohio	30
Minnesota	26
New Jersey	23
Vermont	23

More information about the ZAI Trust may be found at:

www.zonoliteatticinsulation.com,

<https://twitter.com/ZaiTrust> and

<https://www.facebook.com/zonoliteinsulationtrust>

If you have any questions or would like any additional information, please let us know.

[Edward Cottingham](#)

Trustee

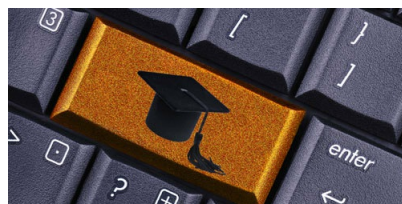
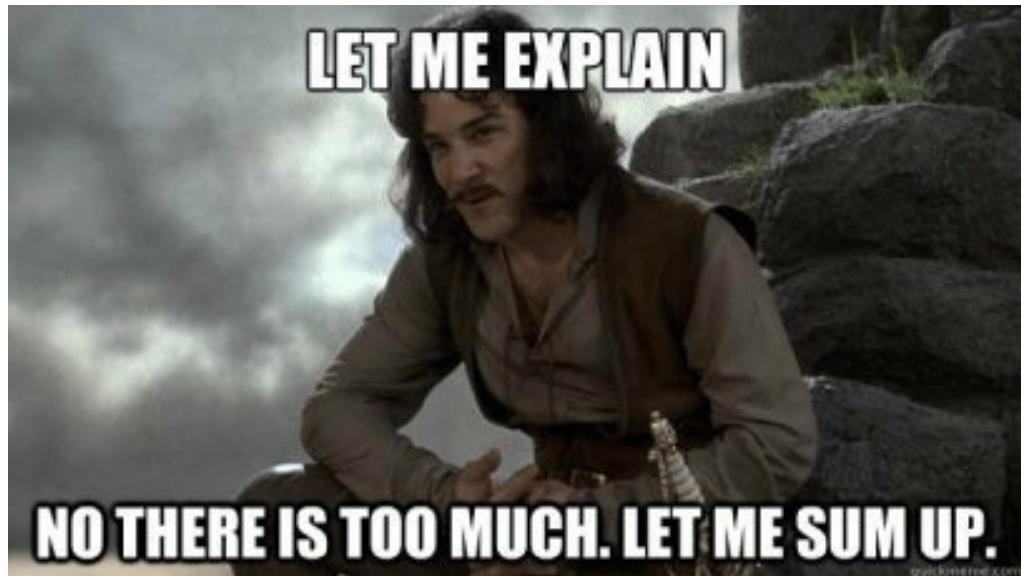


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The ASHI School is now offering a sixty (60) hour online home inspection course. The course will focus on an introduction to

starting and operating your own successful home inspection career and business, as well as how-to perform home inspections especially geared towards compliance with the American Society of Home Inspectors (ASHI) Standard of Practice and Code of Ethics.

The main benefit of The ASHI School's 60-hour online home inspection course is that it is totally at your own pace.

did you learn about? We want to know and we'll post it here. Email your news to Dave at davek@ashi.org

Here's what's going on in a chapter near you...

July 22-23, 2016
Great Lakes Chapter
Summer Conference
Holiday Inn
Mount Prospect, IL

September 9-11, 2016
SE Home Inspection
Conference
Infinite Energy Center
Duluth GA

September 11-12, 2016
ASHI New England
Educational Conference
Hilton Mystic Hotel
Mystic Seaport, CT

September 16-17, 2016
Great Plains Chapter 2nd
Annual Fall Conference
Kansas City Expo Center
Kansas City, MO
16 ASHI CEs

September 16-17, 2016
ASHI Western Washington
Fall Seminar
Shoreline Center
Shoreline, WA
17 ASHI CEs

September 17, 2016
NIC ASHI
1 Day State CE Event
Crazy Pour Restaurant
Villa Park, IL

September 23-24, 2016
Great Lakes Chapter Fall
Conference
Holiday Inn Express
Grand Rapids, MI

September 23-24
NY Metro ASHI Annual
Seminar
DoubleTree
Tarrytown, NY
19 ASHI CEs

September 23-24, 2016

Whether you're in school, have a current job, or just have time to complete one-to-two hours a day; then this is perfect for you.

Need to go over what you learned already? You can backtrack over the topics you already saw and watch them as many times as you need to in order to take the test on that section.

This is a wonderful opportunity for home inspection companies to have for their new employees. Whether it is a refresher of a previously attended class; or a new introduction into the home inspection field; or a current home inspector wants to provide an overview of the business to office personnel; this class fulfills whatever you need it to be.

The 60-hour online course provides an all encompassing home inspection education from the foundation to the roof and everything in between, particularly focusing on:

- Roofing
- Exterior
- Structure
- Electrical
- Heating
- Cooling/heating pumps
- Insulation
- Plumbing, and
- Interiors

For more information, contact The ASHI School staff at 888.884.0440 or email us at info@theashischool.com.



Welcome to the
ASHI Online Learning Center
Members: Log in and click "Educational Content" to access FREE courses from past & current IWs.
Non-Members: \$29/course
See State Approved course list. The State approved courses are found under Past Iws sessions.



White House clears small, commercial drones for takeoff

Originally posted in the [Daily Herald](#)

By JOAN LOWY

WASHINGTON -- Routine use of small drones by real estate

North Central Ohio
Chapter
Fall Seminar
Holiday Inn of Fairlawn
Akron, OH
Sept 23 - 16 CEs (Radon)
Sept 24 - 8 CEs
(Electrical/Lead)

September 30, 2016
Tri-State ASHI Fall
Conference
Temple Ambler Campus
Ambler, PA
8 ASHI CEs

October 1, 2016
Ohio ASHI
Historical Home
Inspections
Ruth Smucker Home
Salem, OH
8 ASHI CEs

October 14-15, 2016
Keystone ASHI Seminar
DoubleTree by Hilton
Reading, PA
up to 16 ASHI CEs

October 20-21, 2016
Leadership Training
Conference
Fountain Blue
Conference Center
Des Plaines, IL

October 20-22, 2016
CAHPI National
Conference
Sheratin Cavalier Calgary
Hotel
Calgary, AB
www.cahpinational.org
18 CEs

November 4, 2016
Mid-Missouri ASHI
Educational Seminar
Columbia Board of
Realtors Office
Columbia, MO
8 ASHI CEs

agents, farmers, filmmakers and countless other commercial operators was cleared for takeoff by the Obama administration Tuesday, after years of struggling to write rules that would both protect public safety and free the benefits of a new technology.

The Federal Aviation Administration announced the creation of a new category of aviation rules designed specifically for drones weighing less than 55 pounds. The long-anticipated rules mean commercial operators can fly drones without special permission.

Industry and government officials describe commercial drones as the biggest game-changing technology in aviation since the advent of the jet engine.

"This is a watershed moment in how advanced technology can improve lives," said Brendan Schulman, a vice president at DJI, the world's largest civilian drone-maker.

Jason Miller, an Obama economic adviser, said the rules are the first step toward full integration of drones in the national airspace system.

Until now, commercial operators have had to apply for a waiver from rules that govern manned aircraft, a process that can be time-consuming and expensive.

Since 2014 the FAA has granted more than 6,100 waivers and another 7,600 are waiting for approval. Many more small companies have been using drones without FAA permission, say industry officials.

Unless those operators make a serious mistake that brings them to the FAA's attention, there's not a lot the agency can do to track them down. The new rules would provide an easier way for those businesses to operate legally.

The rules also would effectively lift the lid on flights by other potential operators who have held off using the technology - ranchers who want to count cattle, research scientists, and companies that inspect infrastructure like bridges, oil platforms and smokestacks, to name a few. Under the new rules, operators would register their drones online, pass an aviation knowledge exam for drone pilots at an FAA-approved testing center and then they're good to go. That's a big change since operators currently have to have a manned aircraft pilot's license.

Operators also would have to follow many of the rules that apply to model aircraft hobbyists like keeping drones within sight at all times and not flying over people or higher than 400 feet.

Other important limitations also remain in place. Drone flights will be permitted only during the day and at twilight. Drone industry officials have long complained that restricting drone flights to daytime precluded a great many uses like some search and rescue operations, agricultural operations best done after dark and roof inspections of commercial building roofs that use heat sensors.

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Operators could still seek waivers to restrictions like nighttime flights, flights beyond sight of the operator and flights over people.

The rules permit commercial transport of goods by drones for the first time, but the other restrictions on flights beyond sight of the operator and over people still apply.

That precludes delivery drones flying across cities and suburbs clasping small packages as envisioned by Amazon. Amazon and Google are working on drone delivery systems for goods purchased online. Google officials have said they expect deliveries to begin sometime in 2017.

FAA Administrator Michael Huerta said the agency is researching how drone deliveries might safely be accomplished, but he declined to set a timetable for such rules.

What's missing from the rules is an enforcement mechanism, said Sarah Kreps, a Cornell University professor. "It is hard to see how the (FAA) actually can ensure that these rules are followed," she said.

Congress has been prodding the FAA for more than a decade to write rules to provide civilian drones broad access to the national airspace. Initially, the agency put its emphasis on finding ways to enable larger drones like those used for military missions to safely fly at the same altitudes as other manned aircraft. Later, the agency shifted its focus to small drones when it became clear that the market for their uses was developing much faster.

The FAA's slow pace led frustrated lawmakers to include a provision in a major aviation bill four years ago setting deadlines for the agency to issue regulations to safely integrate small drones by August 2014 and other drones by September 2015.

The new rules fulfill that first deadline. The agency is also working on an array of other safety rules and standards to further broaden the circumstances under which drones can be flown. In April, FAA officials said they are working on regulations that would permit some commercial drones to fly over people and crowds based on recommendations from an industry advisory committee.



Radon Measurement 2-Day Live Webinar August 9-10

- **Convenient.** Each course consists of two 8-hour sessions, 2 consecutive days from 8:30am - 5:30pm ET.
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classroom fee.

- **Real-time participation.** Limited number of students per class for maximum one-on-one interactive class participation. **Webcam and microphone are a requirement for the class.**

* The Measurement webinar is accepted by states that recognize NRPP certification with approval in Illinois pending..It is not currently approved for certification preparation in Florida and New Jersey.

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It's that time of year when you start hearing about ASHI's Membership Renewals going out. So skip over this section (and all upcoming news about dues renewal) by renewing

your dues today!

If you're planning on continuing to pay monthly, kudos to you! Ignore this section and enjoy the rest of the newsletter. If you have any questions about your dues, feel free to reach out to us at hq@ashi.org.



InspectionWorld 2017 Las Vegas
January 22-25, 2017

Is it too early to discuss InspectionWorld? We sure don't think so. We had such a great time in San Diego that we simply can't get InspectionWorld off our minds. You'll soon be seeing a lot more information about InspectionWorld, our speakers and courses, exhibitors, the app, events, and much, much more!



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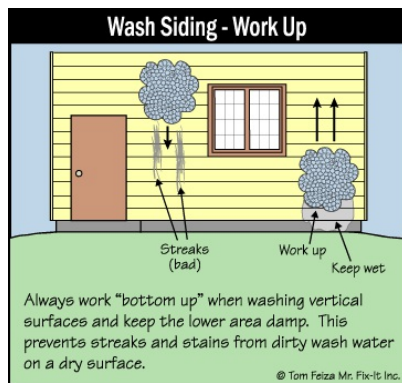
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MO40

Quick Tip 19: My Siding is Dirty

All types of siding eventually accumulate dirt and grime, maybe even some mildew. It might make you think you

need to paint the siding. But

that's not so. Often, it's easy to wash dirt from the surface if the underlying finish is in good shape.

Some professionals use a pressure washer on siding, but that is really overkill. It can damage caulk and force water into the siding.

Try washing your siding with a mild detergent and water. You can wet the surface and then spray with the detergent/water mix in a garden sprayer. Use a soft brush – the kind you use for washing a car – and put the brush on a long pole to make the job easier. Work from the bottom up, and keep wetting the area below the part you're scrubbing to prevent dirty wash water from streaking dry siding. Rinse with clear water.

If your siding has gray, black or green spots, try washing with JOMAX – a great product for removing mildew. Just follow label directions. You spray the product on the surface, wait and then rinse it off. For tougher dirt, you may need to scrub a little.

You will be surprised at how a little elbow grease and detergent can make your siding look like new.

By Tom Feiza, Mr. Fix-It

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We have been working hard to bring some excellent ASHI Members Exclusive Benefits. Check out the list below and visit the ASHI website's member's only section and click on Member Benefits. Here's a sampling of the awesome member exclusive benefits ASHI members enjoy:

Travel:

- Orlando Vacation Packages
- Cruise Discounts
- Rental Car Discounts at 5 different rental car companies
- Hotel Discounts (10%-55% savings)

Auto:

- Savings on new and used cars (save thousands off MSRP)
- Jiffy Lube Discounts

Retail:

- Apple products
- Dell products
- Groupon
- A website chock full of discounts at your favorite retailers

Health:

- Supplemental Health
- Dental Insurance
- TeleMedicine Programs
- Prescription Drug Cards

...more coming soon!

Calling All Chapters!!!

Do you host a chapter event, seminar, or conference and trade



8 Great Reasons Why You Should Attend Professional Association and Chapter Meetings

Professional association meetings are like Lay's potato chips. You can't eat just one. What I mean by this ridiculous statement is that the power of

attending professional association meetings isn't in just going once. The true value of these associations is going many times, for months and months or years and years.

I actually belong to multiple associations. In fact, I'm currently on the board of two organizations, one is training oriented and one is speaker oriented. What I have learned through these organizations is that the true power of being a member doesn't come from attending an occasional meeting if you happen to like the speaker. There have only been a few individual meetings over the years where I have met a specific person or learned a specific skill that changed my life or business in a positive way. There have also been a number of meetings I attended that on the way home I was thinking it was not worthwhile for me to attend.

That said, then why do I go and suggest you do the same? I go because what I have learned over the years is that while individual meetings certainly all provide the potential to meet new people and learn new things, the real value of these organizations is larger in scope. Being active in an association for a length of time has many advantages including the following:



show? Do you attend them as an exhibitor? If you answered 'yes' to either question, then you need ASHI's new "Step Up With ASHI" banner.

This banner has all the talking points you need to promote ASHI membership and help non-members and non-ACIs alike with the steps to move up to the ACI level.

Order yours today! Contact Dee Goldstein at deegem@optonline.net to get pricing and more!

1. Talking to others in your profession helps keep you current on industry trends, products, services, and technologies.
2. Listening to multiple speakers, over a period of time, greatly enhances your overall knowledge of your profession.
3. Seeing the same people, month in and month out, allows you to develop strong professional relationships with people in your profession.
4. You may hear about potential job opportunities that otherwise would have been outside your view.
5. Getting involved in these professional meetings allows you to practice leadership among your peers by heading up an event or chairing a committee.
6. Being on the board of an association can enhance your professional brand and status within your industry.
7. Being on the board also allows you to give back to the organization by volunteering your time and helping others. This is good for you and good for the world.
8. Having developed long-term professional contacts, you can call them for advice if you have a technical question or are trying to learn a new technology.



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- Tell your traveling employees to use (*see code on ASHI Member Benefits page*) with their qualifying Weekend or Weekly Rentals
- This discount is in addition to the savings your company receives when booking with your Business Rewards CDP # (*on ASHI Member Benefits page*)
- Valid on most car classes*
- Requires a one (1) day minimum keep for Weekend Rentals
- Requires a five (5) day minimum keep for Weekly Rentals
- Valid at participating locations through August 31, 2016

**Blackout periods may apply. See below for additional terms and conditions.*

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