The invitations have gone out. Each chapter has been invited to send a representative to the **2015 Leadership Training Conference** to prepare them to fill leadership roles in the chapters. This is a power-packed conference starting with a special speaker presentation on mentoring, communication and more. Chapters will gain the most value from this conference by sending their up-and-coming leaders.

As we get "Back to the Basics", we'll cover:

- Team building, mentoring and coaching skills
- Social Media for Chapters
- Thoughts on being successful
- Description of a Council of Representatives (CoR) member and their duties
- Organizing successful chapter events
- Handling legal issues in your chapter

**Conference Schedule:**
Fountain Blue Conference Center (across parking lot from Radisson)
**120 Hour Classes**

- **Cypress, CA**: Oct 26 - Nov 6
- **Columbus, OH**: Nov 2-13
- **Lakewood, CO**: Nov 2-13
- **Leesburg, VA**: Nov 2-13
- **Des Plaines, IL**: Nov 9-20
- **St. Louis, MO**: Nov 9-20
- **Cincinnati, OH**: 11/30 - 12/11
- **Cumming, GA**: 11/30 - 12/11
- **Tampa, FL**: 11/30 - 12/11

**2300 Mannheim Road | Des Plaines, IL 60018**

**Thursday, October 22, 2015 @ 1:00 PM**

Cocktail Reception and Dinner

**Friday, October 23, 2015**

Breakfast and Lunch included

Ends at 4:00 PM

For a complete agenda, [click here](#).

Chapters that send at least one member to the conference will receive $300 to help offset the cost of attending.

**Book your room now:**

Radisson Hotel

1450 E. Touhy Avenue | Des Plaines, IL 60018

Contact the Radisson Hotel at 847.296.8866 to reserve your room (King room with buffet breakfast) at $104/night (tax not included). **Group room rate deadline is October 5, 2015.**

IW Raffle to be held at LTC

Each Leadership Training Conference attendee will receive one chance to win the following:

IW2016 package includes: one (1) full conference registration and three nights at the Town & Country Resort and Convention Center in San Diego (Sunday, January 24 - Wednesday, January 27, 2016)

An iPad Mini

To win, the LTC attendee must be registered as an LTC representative of an ASHI Chapter and have paid their ASHI membership dues for 2015-2016. The winner must be present to win. The drawing will take place and winner announced at the Leadership Training Conference on Friday, October 24, 2015.

Questions? Contact Russell K. Daniels at 847.954.3185 or russelld@ashi.org.
We said we'd draw and announce the InspectionWorld® 2016 Free Registration winners in the October First Thing and we didn't stutter. Below are the 5 winners:

1. James Funkhouser
2. William Handley
3. Kenneth Salvo
4. Frank Tiedeken
5. John Wessling

InspectionWorld® is the largest education conference and expo of the year for home inspectors. Earn your 20 ASHI CEUs.

Begins at 12:30 pm, Sunday, January 24, 2016, Annual Luncheon-40th Anniversary Celebration Kick-Off.

Go to www.inspectionworld.com for details.

Click here to book your hotel reservation.

Town & Country Resort and Convention
The American Society of Home Inspectors is proud to announce our member, the Living In Place Institute, will be presenting at InspectionWorld® in January 2016 in San Diego, California.

Join us on Tuesday, January 19th at 11:30 am for a dynamic Lunch ’n Learn titled: Living In Place - Accessibility, Comfort and Safety in all Homes.

Expand your “ASHI Experience” and learn with your peers how to increase your business by...
It's ASHI Affiliate Membership Renewal time. If you haven't renewed your membership in the most respected home inspection association, then you're missing out!

As a member, you receive a ton of benefits that places you in front of our home inspector members (the movers and shakers of the industry) in print, online and through social media. Download the Affiliate Membership Form, fill out and turn back in to Dave Kogan at davek@ashi.org.

And now you can get involved with The ASHI School with the additional TAS+ program. Get in front of students while they are starting their career in home inspection.

becoming a Certified Living In Place Professional™ (CLIPP™). This exciting new national program has been developed as a result of many decades of experience and exhaustive research in home accessibility, comfort and safety. Created by experts in the building, home safety and medical fields, this vital program establishes the future of the home design, construction and home inspection industries.

Become a part of the solution to our national crisis in home accessibility and safety at the same time significantly increase your business!

To learn more, CLICK HERE

#14: Thump, Thump..It's the Water Heater

It's annoying when your water heater thumps, pops and whomps whenever you use hot water.

What can you do?
The water heater's thumping is caused by sediment that has built up in the bottom of the metal tank or around the electrical heating elements. The illustration shows a gas water heater with this problem. The sediment interferes with even heat transfer and allows steam bubbles to form. The bubbles float upward and then implode with a muffled thump.

You could try to drain sediment from the bottom of the tank. Attach a hose to the drain valve and route it to a safe plumbing fixture, such as a floor drain. Be careful; the water will be hot. Drain a few
gallons; repeat this several times. Often, though, sediment is difficult to remove from the tank.

The thumping does not cause any damage to the water heater, but it certainly is annoying. Consider installing a water softener to eliminate the hard water sediment.

By Tom Feiza, Mr. Fix-It
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Helping you operate and maintain your home

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**OFFICER SLATE FOR 2016**

President: Randy Sipe
President-elect: Howard Pegelow
Vice President: Robert Walstead
Treasurer: Tim Buell
Secretary: Scott Patterson

Any voting member wishing to run as a petition candidate should submit a matrix to headquarters and download a petition form from the website and file it by October 18 as per the rules below.

**DIRECTOR SLATE FOR 2016**

The ASHI Directors Nominating Committee for 2016 slated the following for ASHI Directors:

John Biegalski, Shannon Cory, Rich Hart, David Haught, Blaine Swan, John Wessling

Five directors and one alternate will be chosen based on the number of votes each receives. Any additional Council Representatives who would like to be included on the ballot should submit a matrix and download a petition from the website and file it by October 22 as per the rules attached.
exhibit space as booths are going fast!

We are currently 60% full and it's just the beginning of September!

Download, fill out, and turn in your Exhibitor Registration today!

Looking to beat out the competition at InspectionWorld 2016 San Diego?

Consider a sponsorship. Get your name on signage, in special call-outs in the Program Guide and in the official InspectionWorld app; or sponsor an item such as the tote bag, coupon book, program guide, Wi-Fi service, entertainment or meal/breaks, classes, tent cards, special annual luncheon giveaway or special booth giveaway.

This is your chance to get noticed at North America's largest home inspection conference.

Our fiscal year is coming to a close and that means our publication year is also coming to a close.

If you want to get your company or business noticed, advertise with ASHI.

There are many ways to Get Noticed when you advertise in:

- ASHI Reporter: our monthly print publication
- First Thing: our monthly

When I got my first supply of KritterCaps®, which consisted of 3” corner inserts, I showed them to family members. I was astounded to find out that my daughter and son-in-law wished I had showed them my product two weeks earlier. While they were both at work their dog tore up two corner posts on their house trying to get at a chipmunk which was hiding up inside the open corner post. Not only did their dog tear up their corner posts it also tore off one of the neighbors corner post. After the repairs they installed my corner inserts and have had no further problems.

I had a call from a homeowner who asked me to look at their corner post because hornets were flying around the bottom of it. There was a huge hornets nest up inside the corner post. We waited until the hornets migrated to the ground for the winter and installed my corner inserts. They have not had hornets or bees since.

My biggest surprise came just a couple of months ago when a lady in South Carolina called me in a panic. She was working in her yard when she noticed a snake sticking its head out from below the corner post with a bird in its mouth. She said that last year there was a snake in her house but no one could figure out how it got into her home. She was relieved to know that I had a product to solve her problem and prevent future invasions.

My next article I will describe how and why my ridge vent EndCaps™ became a product.

John Stouffer
KritterCaps.com

p.s. Please stop and see us at InspectionWorld® 2016 in booth 504.
e-newsletter
• ashi.org: Banner ads on our website
• InspectionWorld: exhibit and sponsor or just sponsor or just exhibit - but the only way to Get Noticed is to be visible.

Download our 2015-2016 Media Kit, fill out pages 7 & 8, and send in to Dave Kogan at davek@ashi.org.

Advertising is on a first come, first serve basis.